

Sales by Area

Greeley & Weld Counties (Ar

Data Excludes Timeshares

Provided by IRES, LLC

Upd

2009: Q1

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
Units Sold	646	44	10	1	4	20	2	
% Dif Prev Yr	-5%	0%	-44%	-67%	-76%	-57%	-75%	
Sales Volume	\$114,643,825	\$4,630,180	\$1,166,400	\$6	\$1,116,900	\$2,553,500	\$930,000	\$12
% Dif Prev Yr	-13%	-26%	-67%	-100%	-70%	-56%	-73%	
Median Price	\$155,000	\$102,000	\$72,500	\$6	\$179,900	\$62,000	\$180,000	
% Dif Prev Yr	-9%	-22%	-54%	-99%	6%	-38%	-55%	

2009: Q2

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
Units Sold	847	67	16	1	5	18	2	
% Dif Prev Yr	-8%	-6%	0%	0%	-58%	-31%	-50%	
YTD	1493	111	26	2	9	38	4	
YTD % Dif Prev Yr	-7%	-3%	-24%	-50%	-69%	-47%	-67%	
Sales Volume	\$159,608,332	\$7,769,880	\$2,261,700	\$6	\$691,000	\$2,099,350	\$959,000	\$17
% Dif Prev Yr	-14%	-25%	-24%	-99%	-75%	2%	-64%	
YTD	\$274,252,157	\$12,400,060	\$3,428,100	\$12	\$1,807,900	\$4,652,850	\$1,889,000	\$25
YTD % Dif Prev Yr	-14%	-25%	-47%	-100%	-72%	-41%	-69%	
Median Price	\$168,000	\$106,000	\$90,000	\$6	\$150,000	\$100,000	\$459,000	
% Dif Prev Yr	-4%	-22%	-37%	N/A	3%	43%	41%	

2009: Q3

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
Units Sold	877	86	16	1	4	24	2	
% Dif Prev Yr	-9%	18%	0%	-50%	-64%	-11%	-50%	
YTD	2370	197	42	3	13	62	6	
YTD % Dif Prev Yr	-8%	5%	-16%	-50%	-68%	-37%	-63%	
Sales Volume	\$164,585,857	\$10,796,760	\$2,871,950	\$24,000	\$2,030,400	\$2,336,399	\$1,660,000	\$18
% Dif Prev Yr	-14%	2%	51%	133233%	-62%	-51%	20%	
YTD	\$438,838,014	\$23,196,820	\$6,300,050	\$24,012	\$3,838,300	\$6,989,249	\$3,549,000	\$48
YTD % Dif Prev Yr	-14%	-15%	-25%	409%	-68%	-44%	-53%	
Median Price	\$175,000	\$118,500	\$145,100	\$24,000	\$117,900	\$66,000	\$285,000	
% Dif Prev Yr	-2%	-7%	91%	N/A	-41%	-31%	-10%	

2009: Q4

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
Units Sold	760	72	6	0	6	21	5	
% Dif Prev Yr	3%	76%	-73%	N/A	20%	75%	-29%	
YTD	3130	269	48	3	19	83	11	
YTD % Dif Prev Yr	-5%	17%	-33%	-50%	-58%	-25%	-52%	
Sales Volume	\$146,279,603	\$9,035,666	\$937,500	\$0	\$3,809,990	\$2,241,800	\$1,111,000	\$16
% Dif Prev Yr	12%	71%	-72%	N/A	382%	-43%	-48%	
YTD	\$585,117,617	\$32,232,486	\$7,237,550	\$24,012	\$7,648,290	\$9,231,049	\$4,660,000	\$64
YTD % Dif Prev Yr	-8%	-1%	-38%	409%	-39%	-44%	-52%	
Median Price	\$170,000	\$120,000	\$137,100	\$0	\$257,470	\$85,000	\$285,000	
% Dif Prev Yr	10%	-1%	26%	N/A	90%	-47%	24%	

2009 TOTALS

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
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Units Sold	3130	269	48	3	19	83	11	
% Dif Prev Yr	-5%	17%	-33%	-50%	-58%	-25%	-52%	
Sales Volume	\$585,117,617	\$32,232,486	\$7,237,550	\$24,012	\$7,648,290	\$9,231,049	\$4,660,000	\$64
% Dif Prev Yr	-8%	-1%	-38%	409%	-39%	-44%	-52%	
Median Price	\$169,500	\$110,000	\$123,500	\$6	\$179,900	\$87,000	\$285,000	
% Dif Prev Yr	-1%	-17%	-8%	N/A	-3%	-10%	-14%	

2008: Q1

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
Units Sold	680	44	18	3	17	46	8	
% Dif Prev Yr	-15%	-39%	-31%	N/A	42%	-25%	167%	
Sales Volume	\$131,162,749	\$6,273,640	\$3,533,250	\$3,800	\$3,779,018	\$5,800,934	\$3,449,900	\$15
% Dif Prev Yr	-23%	-50%	-46%	N/A	-16%	-45%	182%	
Median Price	\$170,000	\$131,355	\$156,000	\$900	\$169,000	\$100,000	\$400,000	
% Dif Prev Yr	-11%	-7%	-31%	N/A	-15%	-9%	3%	

2008: Q2

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
Units Sold	918	71	16	1	12	26	4	
% Dif Prev Yr	-15%	-38%	-24%	N/A	-25%	-68%	-43%	
YTD	1598	115	34	4	29	72	12	
YTD % Dif Prev Yr	-15%	-38%	-28%	N/A	4%	-50%	20%	
Sales Volume	\$186,354,400	\$10,292,293	\$2,980,000	\$900	\$2,789,350	\$2,049,900	\$2,659,000	\$20
% Dif Prev Yr	-22%	-42%	-45%	N/A	-61%	-85%	-49%	
YTD	\$317,517,149	\$16,565,933	\$6,513,250	\$4,700	\$6,568,368	\$7,850,834	\$6,108,900	\$36
YTD % Dif Prev Yr	-22%	-46%	-46%	N/A	-43%	-68%	-5%	
Median Price	\$175,000	\$135,900	\$142,500	\$900	\$145,000	\$70,000	\$325,000	
% Dif Prev Yr	-10%	-6%	-29%	N/A	-42%	-33%	-38%	

2008: Q3

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
Units Sold	966	73	16	2	11	27	4	
% Dif Prev Yr	10%	-18%	-16%	100%	-8%	-33%	0%	
YTD	2564	188	50	6	40	99	16	
YTD % Dif Prev Yr	-7%	-32%	-24%	500%	0%	-46%	14%	
Sales Volume	\$191,289,810	\$10,585,925	\$1,897,154	\$18	\$5,282,461	\$4,723,112	\$1,389,000	\$21
% Dif Prev Yr	1%	-26%	-31%	500%	-27%	-21%	-26%	
YTD	\$508,806,959	\$27,151,858	\$8,410,404	\$4,718	\$11,850,829	\$12,573,946	\$7,497,900	\$57
YTD % Dif Prev Yr	-15%	-39%	-43%	157167%	-37%	-59%	-10%	
Median Price	\$178,000	\$127,500	\$76,000	\$9	\$199,000	\$95,000	\$315,000	
% Dif Prev Yr	-7%	-14%	-51%	N/A	-10%	-5%	-21%	

2008: Q4

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
Units Sold	738	41	22	0	5	12	7	
% Dif Prev Yr	6%	-43%	-4%	-100%	-44%	-77%	17%	
YTD	3302	229	72	6	45	111	23	
YTD % Dif Prev Yr	-5%	-34%	-19%	100%	-8%	-53%	15%	
Sales Volume	\$130,287,678	\$5,298,294	\$3,352,500	\$0	\$790,500	\$3,964,000	\$2,135,000	\$14
% Dif Prev Yr	-9%	-57%	-27%	-100%	-85%	-36%	-37%	
YTD	\$639,094,637	\$32,450,152	\$11,762,904	\$4,718	\$12,641,329	\$16,537,946	\$9,632,900	\$72
YTD % Dif Prev Yr	-14%	-43%	-39%	212%	-48%	-55%	-18%	
Median Price	\$154,400	\$121,000	\$109,000	\$0	\$135,500	\$160,000	\$230,000	
% Dif Prev Yr	-14%	-17%	-37%	N/A	-67%	137%	21%	

2008: TOTALS

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
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Units Sold	3302	229	72	6	45	111	23	
% Dif Prev Yr	-5%	-34%	-19%	100%	-8%	-53%	15%	
Sales Volume	\$639,094,637	\$32,450,152	\$11,762,904	\$4,718	\$12,641,329	\$16,537,946	\$9,632,900	\$72
% Dif Prev Yr	-14%	-43%	-39%	212%	-48%	-55%	-18%	
Median Price	\$171,900	\$132,904	\$134,000	N/A	\$185,000	\$96,500	\$330,000	
% Dif Prev Yr	-9%	-8%	-26%	N/A	-26%	-4%	-30%	

2007: Q1

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
Units Sold	801	72	26	0	12	61	3	
% Dif Prev Yr	3%	-9%	30%	-100%	20%	-51%	-63%	
Sales Volume	\$170,121,153	\$12,547,212	\$6,548,900	\$0	\$4,474,950	\$10,573,622	\$1,225,000	\$20
% Dif Prev Yr	-2%	-3%	63%	-100%	60%	-59%	-85%	
Median Price	\$190,000	\$140,545	\$225,000	\$0	\$199,000	\$110,000	\$389,000	
% Dif Prev Yr	-3%	-5%	20%	-100%	11%	34%	-53%	

2007: Q2

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
Units Sold	1084	114	21	0	16	82	7	
% Dif Prev Yr	-1%	-4%	-32%	-100%	78%	-46%	-22%	
YTD	1885	186	47	0	28	143	10	
YTD % Dif Prev Yr	1%	-6%	-8%	-100%	47%	-48%	-41%	
Sales Volume	\$238,337,083	\$17,895,048	\$5,447,072	\$0	\$7,068,200	\$13,837,935	\$5,215,000	\$28
% Dif Prev Yr	-1%	-10%	-20%	-100%	103%	-63%	58%	
YTD	\$408,458,236	\$30,442,260	\$11,995,972	\$0	\$11,543,150	\$24,411,557	\$6,440,000	\$48
YTD % Dif Prev Yr	-2%	-7%	11%	-100%	84%	-61%	-43%	
Median Price	\$194,500	\$145,000	\$200,000	\$0	\$250,000	\$105,000	\$520,000	
% Dif Prev Yr	-1%	-6%	16%	N/A	11%	27%	58%	

2007: Q3

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
Units Sold	877	89	19	1	12	40	4	
% Dif Prev Yr	-8%	-26%	-14%	-75%	33%	-42%	0%	
YTD	2762	275	66	1	40	183	14	
YTD % Dif Prev Yr	-2%	-14%	-10%	-86%	43%	-47%	-33%	
Sales Volume	\$188,479,699	\$14,262,671	\$2,734,473	\$3	\$7,212,600	\$5,967,920	\$1,872,500	\$22
% Dif Prev Yr	-8%	-33%	-38%	-100%	157%	-47%	17%	
YTD	\$596,937,935	\$44,704,931	\$14,730,445	\$3	\$18,755,750	\$30,379,477	\$8,312,500	\$71
YTD % Dif Prev Yr	-4%	-17%	-3%	-100%	106%	-59%	-36%	
Median Price	\$190,500	\$148,500	\$154,900	\$3	\$220,000	\$100,000	\$400,000	
% Dif Prev Yr	-1%	-7%	-8%	N/A	-15%	-13%	7%	

2007: Q4

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
Units Sold	698	72	23	2	9	52	6	
% Dif Prev Yr	-7%	1%	53%	100%	29%	-19%	20%	
YTD	3460	347	89	3	49	235	20	
YTD % Dif Prev Yr	-3%	-11%	1%	-63%	40%	-43%	-23%	
Sales Volume	\$143,067,281	\$12,193,992	\$4,597,700	\$1,509	\$5,403,900	\$6,235,505	\$3,372,500	\$17
% Dif Prev Yr	-14%	-1%	53%	-97%	129%	-46%	15%	
YTD	\$740,005,216	\$56,898,923	\$19,328,145	\$1,512	\$24,159,650	\$36,614,982	\$11,685,000	\$88
YTD % Dif Prev Yr	-6%	-14%	6%	-99%	111%	-57%	-26%	
Median Price	\$179,800	\$145,000	\$172,000	\$9	\$405,000	\$67,500	\$190,000	
% Dif Prev Yr	-8%	-8%	-7%	N/A	200%	-27%	-36%	

2007: TOTALS

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
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Units Sold	3460	347	89	3	49	235	20	
% Dif Prev Yr	-3%	-11%	1%	-63%	40%	-43%	-23%	
Sales Volume	\$740,005,216	\$56,898,923	\$19,328,145	\$1,512	\$24,159,650	\$36,614,982	\$11,685,000	\$88
% Dif Prev Yr	-6%	-14%	6%	-99%	111%	-57%	-26%	
Median Price	\$189,900	\$145,000	\$180,000	\$0	\$250,000	\$100,000	\$470,000	
% Dif Prev Yr	-3%	-7%	5%	N/A	11%	12%	31%	

2006: Q1

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
Units Sold	775	79	20	1	10	124	8	
% Dif Prev Yr	-8%	25%	18%	-75%	-23%	-32%	14%	
Sales Volume	\$173,870,100	\$12,991,031	\$4,011,740	\$12	\$2,801,334	\$25,780,435	\$8,020,000	\$22
% Dif Prev Yr	-3%	33%	-28%	-100%	8%	41%	302%	
Median Price	\$195,900	\$147,950	\$188,000	\$12	\$180,000	\$81,900	\$825,000	
% Dif Prev Yr	4%	0%	8%	-99%	57%	38%	267%	

2006: Q2

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
Units Sold	1098	119	31	2	9	152	9	
% Dif Prev Yr	1%	-7%	0%	-50%	-36%	-27%	-10%	
YTD	1873	198	51	3	19	276	17	
YTD % Dif Prev Yr	-3%	4%	6%	-63%	-30%	-30%	0%	
Sales Volume	\$241,094,971	\$19,857,543	\$6,808,400	\$2,750	\$3,479,900	\$37,109,050	\$3,298,000	\$31
% Dif Prev Yr	4%	0%	-29%	127%	-49%	31%	-34%	
YTD	\$414,965,071	\$32,848,574	\$10,820,140	\$2,762	\$6,281,234	\$62,889,485	\$11,318,000	\$53
YTD % Dif Prev Yr	1%	11%	-28%	-99%	-34%	35%	62%	
Median Price	\$196,843	\$155,000	\$172,000	\$750	\$225,000	\$83,000	\$330,000	
% Dif Prev Yr	5%	5%	-13%	N/A	0%	28%	-32%	

2006: Q3

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
Units Sold	958	121	22	4	9	69	4	
% Dif Prev Yr	-17%	9%	-12%	-33%	50%	-53%	-20%	
YTD	2831	319	73	7	28	345	21	
YTD % Dif Prev Yr	-8%	6%	0%	-50%	-15%	-36%	-5%	
Sales Volume	\$205,414,490	\$21,178,069	\$4,378,754	\$142,450	\$2,802,546	\$11,241,084	\$1,598,500	\$24
% Dif Prev Yr	-17%	21%	-24%	10%	52%	-31%	-71%	
YTD	\$620,379,561	\$54,026,643	\$15,198,894	\$145,212	\$9,083,780	\$74,130,569	\$12,916,500	\$78
YTD % Dif Prev Yr	-6%	15%	-27%	-63%	-20%	18%	3%	
Median Price	\$192,900	\$159,900	\$168,000	\$6	\$260,000	\$115,500	\$375,000	
% Dif Prev Yr	1%	5%	2%	N/A	58%	54%	-38%	

2006: Q4

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
Units Sold	754	71	15	1	7	64	5	
% Dif Prev Yr	-10%	-11%	-38%	0%	-59%	-35%	-44%	
YTD	3585	390	88	8	35	409	26	
YTD % Dif Prev Yr	-8%	2%	-9%	-47%	-30%	-36%	-16%	
Sales Volume	\$165,751,203	\$12,263,573	\$3,014,500	\$44,916	\$2,360,000	\$11,577,737	\$2,944,000	\$15
% Dif Prev Yr	-9%	-2%	-50%	6317%	-73%	-39%	-32%	
YTD	\$786,130,764	\$66,290,216	\$18,213,394	\$190,128	\$11,443,780	\$85,708,306	\$15,860,500	\$98
YTD % Dif Prev Yr	-7%	11%	-32%	-52%	-43%	5%	-6%	
Median Price	\$194,990	\$157,000	\$184,000	\$44,916	\$135,000	\$93,000	\$299,000	
% Dif Prev Yr	2%	2%	-3%	N/A	-7%	24%	41%	

2006: TOTALS

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
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Units Sold	3585	390	88	8	35	409	26	
% Dif Prev Yr	-8%	2%	-9%	-47%	-30%	-36%	-16%	
Sales Volume	\$786,130,764	\$66,290,216	\$18,213,394	\$190,128	\$11,443,780	\$85,708,306	\$15,860,500	\$96
% Dif Prev Yr	-7%	11%	-32%	-52%	-43%	5%	-6%	
Median Price	\$195,000	\$155,500	\$172,000	\$381	\$225,000	\$89,500	\$360,000	
% Dif Prev Yr	3%	4%	-3%	N/A	36%	34%	22%	

2005: Q1

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
Units Sold	838	63	17	4	13	183	7	
% Dif Prev Yr	12%	-44%	-35%	N/A	-13%	46%	-46%	
Sales Volume	\$179,168,448	\$9,796,683	\$5,569,575	\$261,931	\$2,601,007	\$18,220,264	\$1,992,900	\$21
% Dif Prev Yr	22%	-38%	12%	N/A	-40%	19%	-72%	
Median Price	\$188,625	\$148,265	\$173,500	\$1,925	\$115,000	\$59,170	\$225,000	
% Dif Prev Yr	5%	8%	-4%	N/A	-8%	-24%	7%	

2005: Q2

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
Units Sold	1084	128	31	4	14	209	10	
% Dif Prev Yr	-3%	-11%	15%	N/A	27%	40%	-29%	
YTD	1922	191	48	8	27	392	17	
YTD % Dif Prev Yr	3%	-25%	-9%	300%	4%	43%	-37%	
Sales Volume	\$231,446,053	\$19,786,236	\$9,524,148	\$1,213	\$6,854,425	\$28,237,006	\$4,986,400	\$30
% Dif Prev Yr	-3%	-8%	74%	N/A	-2%	7%	30%	
YTD	\$410,614,501	\$29,582,919	\$15,093,723	\$263,144	\$9,455,432	\$46,457,270	\$6,979,300	\$51
YTD % Dif Prev Yr	6%	-20%	44%	2024085%	-17%	11%	-36%	
Median Price	\$188,000	\$147,500	\$198,500	\$6	\$225,000	\$65,000	\$485,000	
% Dif Prev Yr	1%	4%	21%	N/A	-26%	-16%	94%	

2005: Q3

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
Units Sold	1148	111	25	6	6	148	5	
% Dif Prev Yr	3%	-12%	0%	200%	-45%	0%	-38%	
YTD	3070	302	73	14	33	540	22	
YTD % Dif Prev Yr	3%	-21%	-6%	250%	-11%	28%	-37%	
Sales Volume	\$248,921,091	\$17,514,959	\$5,746,400	\$129,123	\$1,843,800	\$16,250,774	\$5,523,000	\$25
% Dif Prev Yr	5%	-12%	-26%	4490%	-33%	-25%	164%	
YTD	\$659,535,592	\$47,097,878	\$20,840,123	\$392,267	\$11,299,232	\$62,708,044	\$12,502,300	\$81
YTD % Dif Prev Yr	6%	-18%	14%	13781%	-20%	-1%	-4%	
Median Price	\$191,785	\$153,000	\$165,000	\$6	\$165,000	\$75,000	\$600,000	
% Dif Prev Yr	1%	3%	0%	N/A	-8%	15%	320%	

2005: Q4

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
Units Sold	839	80	24	1	17	99	9	
% Dif Prev Yr	-8%	-23%	26%	0%	42%	-41%	50%	
YTD	3909	382	97	15	50	639	31	
YTD % Dif Prev Yr	0%	-21%	0%	200%	2%	8%	-24%	
Sales Volume	\$182,099,773	\$12,549,569	\$5,971,169	\$700	\$8,858,160	\$19,034,714	\$4,316,900	\$23
% Dif Prev Yr	-5%	-20%	59%	11567%	173%	13%	16%	
YTD	\$841,635,365	\$59,647,447	\$26,811,292	\$392,967	\$20,157,392	\$81,742,758	\$16,819,200	\$1,0
YTD % Dif Prev Yr	3%	-18%	22%	13776%	16%	1%	0%	
Median Price	\$190,650	\$154,337	\$190,000	\$700	\$145,000	\$75,000	\$211,500	
% Dif Prev Yr	1%	10%	6%	N/A	-19%	27%	-60%	

2005 TOTALS

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
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Units Sold	3909	382	97	15	50	639	31	
% Dif Prev Yr	0%	-21%	0%	200%	2%	8%	-24%	
Sales Volume	\$841,635,365	\$59,647,447	\$26,811,292	\$392,967	\$20,157,392	\$81,742,758	\$16,819,200	\$1,0
% Dif Prev Yr	3%	-18%	22%	13776%	16%	1%	0%	
Median Price	\$190,000	\$149,300	\$176,500	\$7	\$165,000	\$67,000	\$295,000	
% Dif Prev Yr	2%	6%	1%	N/A	-8%	-6%	15%	

2004: Q1

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
Units Sold	750	112	26	2	15	125	13	
% Dif Prev Yr	-2%	56%	63%	N/A	88%	20%	225%	
Sales Volume	\$147,434,859	\$15,744,393	\$4,980,959	\$13	\$4,325,270	\$15,375,420	\$7,121,300	\$19
% Dif Prev Yr	0%	42%	34%	N/A	107%	2%	280%	
Median Price	\$179,200	\$137,500	\$180,000	\$0	\$125,000	\$77,500	\$211,000	
% Dif Prev Yr	3%	-3%	12%	N/A	-56%	12%	-31%	

2004:Q2

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
Units Sold	1116	144	27	0	11	149	14	
% Dif Prev Yr	8%	48%	59%	-100%	120%	34%	56%	
YTD	1866	256	53	2	26	274	27	
YTD % Dif Prev Yr	4%	51%	61%	-33%	100%	27%	108%	
Sales Volume	\$239,512,696	\$21,447,484	\$5,471,072	\$0	\$7,008,500	\$26,490,264	\$3,842,500	\$30
% Dif Prev Yr	19%	49%	57%	-100%	621%	83%	66%	
YTD	\$386,947,555	\$37,191,877	\$10,452,031	\$13	\$11,333,770	\$41,865,684	\$10,963,800	\$45
YTD % Dif Prev Yr	11%	46%	45%	-100%	270%	42%	162%	
Median Price	\$185,500	\$141,590	\$164,700	\$0	\$305,000	\$77,000	\$250,000	
% Dif Prev Yr	5%	3%	11%	N/A	83%	15%	39%	

2004:Q3

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
Units Sold	1114	126	25	2	11	148	8	
% Dif Prev Yr	-1%	8%	25%	100%	175%	21%	60%	
YTD	2980	382	78	4	37	422	35	
YTD % Dif Prev Yr	2%	34%	47%	0%	118%	25%	94%	
Sales Volume	\$236,650,470	\$19,913,660	\$7,800,150	\$2,813	\$2,760,400	\$21,791,426	\$2,088,500	\$25
% Dif Prev Yr	3%	15%	35%	15528%	53%	25%	64%	
YTD	\$623,598,025	\$57,105,537	\$18,252,181	\$2,826	\$14,094,170	\$63,657,110	\$13,052,300	\$75
YTD % Dif Prev Yr	8%	33%	41%	-81%	190%	36%	139%	
Median Price	\$189,100	\$148,554	\$165,000	\$13	\$180,000	\$65,300	\$143,000	
% Dif Prev Yr	3%	6%	-4%	N/A	-36%	1%	-36%	

2004:Q4

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
Units Sold	915	104	19	1	12	168	6	
% Dif Prev Yr	6%	-5%	12%	-67%	100%	63%	-40%	
YTD	3895	486	97	5	49	590	41	
YTD % Dif Prev Yr	3%	23%	39%	-29%	113%	34%	46%	
Sales Volume	\$191,428,586	\$15,646,846	\$3,759,640	\$6	\$3,243,900	\$16,916,316	\$3,737,000	\$23
% Dif Prev Yr	13%	0%	-19%	-100%	-15%	37%	7%	
YTD	\$815,026,611	\$72,752,383	\$22,011,821	\$2,832	\$17,338,070	\$80,573,426	\$16,789,300	\$1,0
YTD % Dif Prev Yr	9%	24%	25%	-100%	100%	36%	87%	
Median Price	\$188,400	\$139,928	\$180,000	\$6	\$180,000	\$59,200	\$535,000	
% Dif Prev Yr	5%	1%	-27%	N/A	-40%	-15%	118%	

2004 TOTALS

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
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Units Sold	3895	486	97	5	49	590	41	
% Dif Prev Yr	3%	23%	39%	-29%	113%	34%	46%	
Sales Volume	\$815,026,611	\$72,752,383	\$22,011,821	\$2,832	\$17,338,070	\$80,573,426	\$16,789,300	\$1,0
% Dif Prev Yr	9%	24%	25%	-100%	100%	36%	87%	
Median Price	\$185,500	\$141,225	\$175,000	\$6	\$180,000	\$71,000	\$256,000	
% Dif Prev Yr	4%	1%	5%	N/A	-37%	6%	-5%	

2003: Q1

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
Units Sold	765	72	16	1	8	104	4	
% Dif Prev Yr	-2%	-5%	-30%	N/A	-33%	17%	33%	
Sales Volume	\$147,786,216	\$11,077,200	\$3,714,935	\$15,000	\$2,089,724	\$15,014,737	\$1,871,978	\$18
% Dif Prev Yr	1%	4%	-15%	N/A	-27%	58%	289%	
Median Price	\$174,755	\$141,616	\$160,750	\$0	\$285,000	\$69,500	\$305,000	
% Dif Prev Yr	6%	3%	0%	N/A	54%	-10%	301%	

2003:Q2

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
Units Sold	1034	97	17	2	5	111	9	
% Dif Prev Yr	-2%	-26%	-6%	N/A	-81%	-15%	50%	
YTD	1799	169	33	3	13	215	13	
YTD % Dif Prev Yr	71%	29%	83%	N/A	-50%	65%	117%	
Sales Volume	\$201,657,788	\$14,429,242	\$3,481,000	\$15	\$971,530	\$14,456,126	\$2,318,900	\$23
% Dif Prev Yr	3%	-23%	-29%	N/A	-87%	9%	-38%	
YTD	\$349,444,004	\$25,506,442	\$7,195,935	\$15,015	\$3,061,254	\$29,470,863	\$4,190,878	\$41
YTD % Dif Prev Yr	3%	-13%	-22%	N/A	-70%	30%	0%	
Median Price	\$176,175	\$138,000	\$148,900	\$0	\$167,000	\$67,000	\$180,000	
% Dif Prev Yr	8%	-2%	-16%	N/A	9%	-19%	-62%	

2003:Q3

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
Units Sold	1125	117	20	1	4	122	5	
% Dif Prev Yr	10%	-18%	-33%	N/A	-50%	28%	25%	
YTD	2924	286	53	4	17	337	18	
YTD % Dif Prev Yr	41%	4%	10%	N/A	-50%	50%	80%	
Sales Volume	\$229,586,126	\$17,305,475	\$5,779,805	\$18	\$1,799,500	\$17,378,270	\$1,276,900	\$27
% Dif Prev Yr	18%	-18%	-23%	N/A	17%	23%	-67%	
YTD	\$579,030,130	\$42,811,917	\$12,975,740	\$15,033	\$4,860,754	\$46,849,133	\$5,467,778	\$65
YTD % Dif Prev Yr	8%	-15%	-23%	N/A	-59%	27%	-32%	
Median Price	\$183,280	\$139,538	\$172,200	\$0	\$280,000	\$64,505	\$222,900	
% Dif Prev Yr	8%	-1%	-17%	N/A	229%	-8%	-37%	

2003:Q4

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
Units Sold	864	109	17	3	6	103	10	
% Dif Prev Yr	3%	6%	-26%	N/A	-50%	29%	233%	
YTD	3788	395	70	7	23	440	28	
YTD % Dif Prev Yr	30%	5%	-1%	N/A	-50%	44%	N/A	
Sales Volume	\$170,063,812	\$15,700,294	\$4,659,187	\$735,018	\$3,815,000	\$12,312,288	\$3,490,000	\$21
% Dif Prev Yr	6%	1%	-16%	N/A	4%	10%	73%	
YTD	\$749,093,942	\$58,512,211	\$17,634,927	\$750,051	\$8,675,754	\$59,161,421	\$8,957,778	\$90
YTD % Dif Prev Yr	8%	-12%	-21%	N/A	-44%	23%	N/A	
Median Price	\$179,500	\$139,000	\$245,000	\$0	\$300,000	\$69,500	\$245,000	
% Dif Prev Yr	4%	-2%	36%	N/A	22%	-5%	-72%	

2003 TOTALS

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
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Units Sold	3788	395	70	7	23	440	28	
% Dif Prev Yr	2%	-13%	-26%	N/A	-60%	12%	75%	
Sales Volume	\$749,093,942	\$58,512,211	\$17,634,927	\$750,051	\$8,675,754	\$59,161,421	\$8,957,778	\$9C
% Dif Prev Yr	8%	-12%	-21%	N/A	-44%	23%	-11%	
Median Price	\$178,000	\$139,300	\$166,250	\$0	\$285,000	\$67,000	\$269,000	
% Dif Prev Yr	6%	0%	-7%	N/A	68%	-11%	-22%	

2002:Q1

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
Units Sold	782	76	23	2	12	89	3	
% Dif Prev Yr	3%	4%	5%	N/A	33%	-34%	*	
Sales Volume	\$145,630,487	\$10,654,386	\$4,363,550	\$127,600	\$2,858,000	\$9,482,634	\$481,000	\$17
% Dif Prev Yr	11%	12%	1%	N/A	63%	-32%	*	
Median Price	\$165,000	\$137,740	\$160,000	\$0	\$185,000	\$77,500	\$76,000	
% Dif Prev Yr	9%	11%	-18%	N/A	42%	27%	*	

2002:Q2

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
Units Sold	1052	131	18	0	26	130	6	
% Dif Prev Yr	-5%	38%	-42%	N/A	53%	-30%	*	
YTD	1052	131	18	0	26	130	6	
YTD % Dif Prev Yr	-44%	-22%	-66%	N/A	0%	-60%	*	
Sales Volume	\$195,008,166	\$18,791,540	\$4,899,260	\$0	\$7,350,923	\$13,250,034	\$3,725,000	\$24
% Dif Prev Yr	-3%	46%	-37%	N/A	37%	-28%	*	
YTD	\$340,638,653	\$29,445,926	\$9,262,810	\$127,600	\$10,208,923	\$22,732,668	\$4,206,000	\$41
YTD % Dif Prev Yr	2%	31%	-23%	N/A	44%	-30%	*	
Median Price	\$163,500	\$140,770	\$178,000	\$0	\$152,857	\$82,500	\$475,000	
% Dif Prev Yr	2%	9%	23%	N/A	20%	27%	*	

2002:Q3

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
Units Sold	1026	143	30	2	8	95	4	
% Dif Prev Yr	-7%	35%	114%	N/A	-56%	-15%	*	
YTD	2078	274	48	2	34	225	10	
YTD % Dif Prev Yr	-30%	0%	-28%	N/A	-23%	-48%	*	
Sales Volume	\$194,331,026	\$21,187,970	\$7,511,554	\$22	\$1,535,500	\$14,109,170	\$3,831,500	\$24
% Dif Prev Yr	-2%	54%	274%	N/A	-39%	-8%	*	
YTD	\$534,969,679	\$50,633,896	\$16,774,364	\$127,622	\$11,744,423	\$36,841,838	\$8,037,500	\$65
YTD % Dif Prev Yr	0%	40%	19%	N/A	22%	-23%	*	
Median Price	\$170,125	\$141,000	\$207,000	\$0	\$85,000	\$70,000	\$353,500	
% Dif Prev Yr	6%	14%	52%	N/A	-8%	1%	*	

2002: Q4

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
Units Sold	840	103	23	0	12	80	3	
% Dif Prev Yr	-9%	45%	0%	N/A	71%	1%	*	
YTD	2918	377	71	2	46	305	0	
YTD % Dif Prev Yr	-25%	9%	-21%	N/A	-10%	-40%	*	
Sales Volume	\$160,178,357	\$15,587,314	\$5,564,300	\$0	\$3,659,400	\$11,222,612	\$2,018,000	\$15
% Dif Prev Yr	-4%	53%	4%	N/A	91%	30%	*	
YTD	\$695,148,036	\$66,221,210	\$22,338,664	\$127,622	\$15,403,823	\$48,064,450	\$0	\$84
YTD % Dif Prev Yr	-1%	43%	15%	N/A	34%	-15%	*	
Median Price	\$173,365	\$142,000	\$180,000	\$0	\$245,000	\$73,000	\$860,000	
% Dif Prev Yr	8%	8%	10%	N/A	38%	22%	*	

2002 TOTALS

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
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Units Sold	3700	453	94	4	58	394	16	
% Dif Prev Yr	-5%	31%	4%	N/A	14%	-23%	*	
Sales Volume	\$695,148,036	\$66,221,210	\$22,338,664	\$127,622	\$15,403,823	\$48,064,450	\$10,055,500	\$85
% Dif Prev Yr	-1%	43%	15%	N/A	34%	-15%	*	
Median Price	\$167,900	\$139,900	\$178,000	\$0	\$170,000	\$75,000	\$345,000	
% Dif Prev Yr	6%	9%	23%	N/A	39%	11%	*	

2001: Q1

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
Units Sold	761	73	22	2	9	135	3	
% Dif Prev Yr	11%	22%	0%	N/A	-53%	31%	*	
Sales Volume	\$131,725,887	\$9,516,603	\$4,303,400	\$160,008	\$1,757,400	\$13,885,211	\$1,723,000	\$16
% Dif Prev Yr	16%	42%	15%	N/A	-52%	-13%	*	
Median Price	\$152,000	\$123,903	\$195,000	\$0	\$130,000	\$61,000	\$380,000	
% Dif Prev Yr	5%	12%	34%	N/A	11%	-28%	*	

2001: Q2

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
Units Sold	1111	95	31	0	17	186	8	
% Dif Prev Yr	19%	4%	29%	N/A	0%	52%	*	
YTD	1872	168	53	2	26	321	0	
YTD % Dif Prev Yr	16%	11%	15%	N/A	-28%	43%	*	
Sales Volume	\$201,596,663	\$12,888,710	\$7,764,921	\$0	\$5,348,000	\$18,366,773	\$3,267,500	\$24
% Dif Prev Yr	28%	23%	107%	N/A	24%	-21%	*	
YTD	\$333,322,550	\$22,405,313	\$12,068,321	\$0	\$7,105,400	\$32,251,984	\$0	\$40
YTD % Dif Prev Yr	23%	31%	61%	N/A	-11%	-17%	*	
Median Price	\$160,000	\$129,085	\$145,000	\$0	\$127,000	\$65,000	205000	
% Dif Prev Yr	11%	12%	12%	N/A	5%	-22%	*	

2001: Q3

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
Units Sold	1107	106	14	2	18	112	2	
% Dif Prev Yr	19%	26%	-58%	N/A	38%	45%	*	
YTD	2979	274	67	4	44	433	0	
YTD % Dif Prev Yr	17%	17%	-15%	N/A	-10%	43%	*	
Sales Volume	\$199,135,687	\$13,728,611	\$2,008,335	\$218,882	\$2,497,138	\$15,411,557	\$580,000	\$23
% Dif Prev Yr	27%	41%	-63%	N/A	-44%	46%	*	
YTD	\$532,458,237	\$36,133,924	\$14,076,656	\$218,882	\$9,602,538	\$47,663,541	\$0	\$64
YTD % Dif Prev Yr	24%	35%	8%	N/A	-23%	-4%	*	
Median Price	\$159,800	\$123,850	\$136,500	\$0	\$92,700	\$69,642	\$205,000	
% Dif Prev Yr	7%	5%	2%	N/A	-40%	-20%	*	

2001: Q4

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
Units Sold	921	71	23	1	7	79	3	
% Dif Prev Yr	11%	18%	10%	N/A	-53%	-5%	*	
YTD	3900	345	90	5	51	512	0	
YTD % Dif Prev Yr	16%	17%	-10%	N/A	-20%	33%	*	
Sales Volume	\$166,838,716	\$10,168,636	\$5,364,100	\$100,000	\$1,914,500	\$8,630,480	\$425,440	\$15
% Dif Prev Yr	17%	32%	74%	N/A	-47%	-42%	*	
YTD	\$699,296,953	\$46,302,560	\$19,440,756	\$318,882	\$11,517,038	\$56,294,021	\$0	\$83
YTD % Dif Prev Yr	22%	34%	21%	N/A	-28%	-13%	*	
Median Price	\$160,000	\$131,000	\$163,000	\$0	\$177,000	\$59,900	\$165,000	
% Dif Prev Yr	6%	9%	27%	N/A	55%	-26%	*	

2001 TOTALS

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
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Units Sold	3900	345	90	5	51	512	*	
% Dif Prev Yr	16%	17%	-10%	N/A	-20%	33%	*	
Sales Volume	\$699,296,953	\$46,302,560	\$19,440,756	\$478,890	\$11,517,038	\$56,294,021	*	\$83
% Dif Prev Yr	22%	34%	21%	N/A	-28%	-13%	*	
Median Price	\$158,825	\$128,000	\$145,000	\$0	\$122,000	\$67,500	*	
% Dif Prev Yr	8%	11%	8%	N/A	-10%	-20%	*	

2000: Q1

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
Units Sold	685	60	22	0	19	103	*	
Sales Volume	\$113,740,509	\$6,681,684	\$3,742,600	\$0	\$3,654,600	\$15,890,069	*	\$14
Median Price	\$145,000	\$110,881	\$145,000	\$0	\$117,500	\$85,000	*	

2000: Q2

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
Units Sold	932	91	24	0	17	122	*	
YTD	1617	151	46	0	36	225	*	
Sales Volume	\$157,859,044	\$10,437,309	\$3,754,571	\$0	\$4,319,042	\$23,157,175	*	\$19
YTD	\$271,599,553	\$17,118,993	\$7,497,171	\$0	\$7,973,642	\$39,047,244	*	\$34
Median Price	\$144,236	\$114,868	\$130,000	\$0	\$121,000	\$83,500	*	

2000: Q3

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
Units Sold	927	84	33	0	13	77	*	
YTD	2544	235	79	0	49	302	*	
Sales Volume	\$156,827,391	\$9,724,036	\$5,493,550	\$0	\$4,445,700	\$10,532,714	*	\$18
YTD	\$428,426,944	\$26,843,029	\$12,990,721	\$0	\$12,419,342	\$49,579,958	*	\$53
Median Price	\$149,900	\$117,946	\$134,400	\$0	\$155,000	\$87,500	*	

2000: Q4

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
Units Sold	832	60	21	1	15	83	*	
YTD	3376	295	100	1	64	385	*	
Sales Volume	\$142,903,555	\$7,675,420	\$3,074,592	\$800	\$3,638,300	\$14,842,328	*	\$17
YTD	\$571,330,499	\$34,518,449	\$16,065,313	\$800	\$16,057,642	\$64,422,286	*	\$70
Median Price	\$151,500	\$119,725	\$128,000	0	\$114,000	\$80,750	*	

2000 TOTALS

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
Units Sold	3376	295	100	1	64	385	*	
% Dif Prev Yr	8%	-11%	33%	N/A	129%	-4%	*	
Sales Volume	\$571,330,499	\$34,518,449	\$16,065,313	\$800	\$16,057,642	\$64,422,286	*	\$70
% Dif Prev Yr	20%	-6%	12%	N/A	217%	51%	*	
Median Price	\$147,475	\$114,858	\$134,400	\$0	\$135,000	\$83,950	*	
% Dif Prev Yr	10%	8%	-11%	N/A	35%	55%	*	

1999 TOTALS

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
Units Sold	3134	333	75	8	28	399	18	
% Dif Prev Yr	8%	106%	-1%	N/A	-26%	-7%	*	
Sales Volume	\$476,580,457	\$36,765,870	\$14,406,173	\$450,830	\$5,064,500	\$42,573,972	\$8,959,980	\$58
% Dif Prev Yr	17%	94%	31%	N/A	-34%	14%	*	
Median Price	\$134,550	\$106,515	\$151,000	0	\$99,900	\$54,000	\$350,000	
% Dif Prev Yr	8%	-1%	38%	N/A	-31%	-17%	*	

1998 TOTALS

	Residential	Attached	Income	Lease	Commercial	Land	Farm/Ranch	
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Units Sold	2899	162	76	3	38	431	7	
Sales Volume	\$407,445,331	\$18,937,993	\$10,991,878	\$1,413	\$7,657,921	\$37,466,186	\$2,118,500	\$48
Median Price	\$125,000	\$107,250	\$109,625	0	\$145,000	\$64,900	\$135,000	

* Data not available